



**FAMILIARIZATION PROGRAMME FOR DIRECTORS OF
MAHINDRA HOLIDAYS & RESORTS INDIA LIMITED**
(In terms of Regulation 25 of the Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements) Regulations, 2015)
(As modified on 22nd January, 2016)

Purpose

The Directors of the Company are provided every opportunity to familiarize themselves with the Company, its management and its operations and above all Industry perspective and issues.

The objective of this programme is to enable the Directors (Independent and Non- Independent) to acquaint themselves with their roles, rights, responsibilities in the Company, nature of the Industry, in which the Company operates, business model of the Company, etc.

Familiarisation Process

The Company through its Managing Director & CEO/Leadership Team makes presentations regularly to the Board/Audit Committee/Strategy and Review Committee or such other Committees, as may be required, covering, inter-alia, business environmental scan, the business strategies, operations review, quarterly and annual results, budgets, review of Internal Audit reports and Action Taken Report, statutory compliances, risk management, operations of subsidiaries and joint ventures companies, etc.

Such presentations and documents provides an opportunity to the Independent Directors to interact with the senior leadership team of the Company and help **them to understand the Company's strategy, operations, service and product offerings, markets, organization structure, finance, human resources, technology, member relations, quality, resorts, and risk management and such other areas as may arise from time to time.**

The Company also encourages the Director to visit the Resort properties of the Company to feel the experiences and also directly interact with the Vacation Ownership members.



Press Releases, Disclosure to Stock Exchanges, News and articles related to the Company are regularly sent / circulated to the Directors to provide timely updates.

Disclosure of the Policy

This familiarization program ("the Program") for Independent Directors of Mahindra Holidays & Resorts India Limited ("the Company") has been modified by the Board of Directors pursuant to Regulation 25 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This Policy shall be uploaded on the Company's website for Public information and a web link for the same shall be provided in the Annual Report of the Company.

Review of the program

The Board will review this program and make revisions as may be required.
